



Pricing Zone	Grade	Base Price	Cash Discount	Freight	Introductory Discount	MOU Discount	PRICE - CASH			PRICE - CREDIT		
							Gross Price Cash	GST @ 18%	Cash Price Per MT	Gross Price Credit	GST @ 18%	Credit Price Per MT
Bhiwandi	ULL	92540	1100	2302	2000	1500	90242	16,243.56	1,06,485.56	91342	16,441.56	1,07,783.56
	H036RG	97540	1100	2302	2000	1500	95242	17,143.56	1,12,385.56	96342	17,341.56	1,13,683.56
	NH036RG	96740	1100	2302	2000	1500	94442	16,999.56	1,11,441.56	95542	17,197.56	1,12,739.56
Jalgaon	ULL	93750	1100	2120	2000	1500	91270	16,428.60	1,07,698.60	92370	16,626.60	1,08,996.60
	H036RG	98750	1100	2120	2000	1500	96270	17,328.60	1,13,598.60	97370	17,526.60	1,14,896.60
	NH036RG	97950	1100	2120	2000	1500	95470	17,184.60	1,12,654.60	96570	17,382.60	1,13,952.60
Mumbai	ULL	92090	1100	2750	2000	1500	90240	16,243.20	1,06,483.20	91340	16,441.20	1,07,781.20
	H036RG	97090	1100	2750	2000	1500	95240	17,143.20	1,12,383.20	96340	17,341.20	1,13,681.20
	NH036RG	96290	1100	2750	2000	1500	94440	16,999.20	1,11,439.20	95540	17,197.20	1,12,737.20
Nashik	ULL	92900	1100	2325	2000	1500	90625	16,312.50	1,06,937.50	91725	16,510.50	1,08,235.50
	H036RG	97900	1100	2325	2000	1500	95625	17,212.50	1,12,837.50	96725	17,410.50	1,14,135.50
	NH036RG	97100	1100	2325	2000	1500	94825	17,068.50	1,11,893.50	95925	17,266.50	1,13,191.50
Solapur	ULL	93110	1100	3062	2000	1500	91572	16,482.96	1,08,054.96	92672	16,680.96	1,09,352.96
	H036RG	98110	1100	3062	2000	1500	96572	17,382.96	1,13,954.96	97672	17,580.96	1,15,252.96
	NH036RG	97310	1100	3062	2000	1500	95772	17,238.96	1,13,010.96	96872	17,436.96	1,14,308.96
Daman	ULL	93300	1100	1676	2000	1500	90376	16,267.68	1,06,643.68	91476	16,465.68	1,07,941.68
	H036RG	98300	1100	1676	2000	1500	95376	17,167.68	1,12,543.68	96476	17,365.68	1,13,841.68
	NH036RG	97500	1100	1676	2000	1500	94576	17,023.68	1,11,599.68	95676	17,221.68	1,12,897.68
Silvassa	ULL	93190	1100	1784	2000	1500	90374	16,267.32	1,06,641.32	91474	16,465.32	1,07,939.32
	H036RG	98190	1100	1784	2000	1500	95374	17,167.32	1,12,541.32	96474	17,365.32	1,13,839.32
	NH036RG	97390	1100	1784	2000	1500	94574	17,023.32	1,11,597.32	95674	17,221.32	1,12,895.32

Quantity Discount (QD):

1. QD calculated on monthly lifting basis on all prime, non-prime grades except Utility,sweepings, waste grades and powder.
2. Deemed Exports quantity cannot be clubbed with the domestic sales quantity for calculation of eligibility or discount.
3. Combined domestic off-take of Ex-Plant, Ex-DOPW and any other depot of Nayarashall be considering for QD calculation.
4. QD shall be settled by credit note after completion of lifting in the succeeding month.
5. Below are the slabs for QD:

Slab(MT)	QD (Rs./MT)
>=10	200
>=21<63	300
>=63<126	400
>=126<189	500
>=189<280	600
>=280<400	675
>=400<550	750
>=550<700	825
>=700	900

Delayed Payment Charges:-

1. If the payment is not received in line with the payment terms due, Delayed payment interest(DPI) is charged as per the schedule given below:

Payment Terms	Period	Interest applicable
For Cash Sales	Delayed period from the date of invoice	@36% per Annum
For Credit sales	i. First 14 days (Interest Free Credit)	@0% per Annum
	ii. For first 15 days after IFC(Interest Free Credit period)	@21% per Annum
	iii. >= 16 days	@24% per Annum

*GST will be charged on Delayed payment charges as per the rates applicable under GST

Payment Terms:- Payment will be due on 2nd Day from the date of invoice through RTGS.